

# German office furniture specialist is looking for manufacturers of fittings for furniture construction and frame and rack components under a supplier agreement

## Summary

Profile type

**Business request**

Company's country

**Germany**

POD reference

**BRDE20231023018**

Profile status

**PUBLISHED**

Type of partnership

**Supplier agreement**

Targeted countries

• **World**

Contact Person

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Term of validity

**23 Oct 2023**

**22 Oct 2024**

Last update

**23 Oct 2023**

## General Information

### Short summary

The established German company is an innovative and leading manufacturer of office furniture. They produce high-quality and modern desks, tables, containers and office system furniture. They are looking for manufacturers of fittings for furniture construction and frame and rack components under supplier agreements.

### Full description

The German renowned and experienced company specialises in the production and distribution of high-quality office furnishing systems. Desk systems, meeting and conference tables, cabinets, containers, caddies and movable wall systems are developed and manufactured by the 1872 founded, medium-sized company.

In recent years, the company has developed into an innovative office furniture manufacturer with international recognition in a difficult market. Their products stand for modern, award-winning design, coupled with the highest quality and a high standard of service and customer friendliness.

The company is looking for fittings for furniture construction, but also for frame and rack components specially produced for them according to the company's specifications:

- components based on rectangular or square tubes (used as traverses, legs, etc.)

- welded or folded sheet metal components

Visible fittings should be design-oriented, invisible components should be simple and durable, surfaces and other materials should be innovative.

Cooperation under a supplier agreement with partners who offer high quality is sought.

#### Advantages and innovations

High-quality, innovations, highest design standards as well as ecological, economic and social sustainability are very important to the company. They are certified according to DIN EN ISO 9001 and DIN EN ISO 14001 for their integrated quality and environmental management system.

In addition to design, quality and sustainability, however, it is equally important for them to be an exemplary employer and fair partner.

#### Technical specification or expertise sought

As the German company places a great deal of emphasis on sustainability, country-specific or EU-wide accepted certifications are an advantage. At the very least, they should meet the requirements of the DACH region. Furthermore, the sought partners should supply products of high-quality.

#### Stage of development

**Already on the market**

#### Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 3: Good Health and Well-being**
- **Goal 13: Climate Action**
- **Goal 12: Responsible Consumption and Production**

#### IPR Status

**No IPR applied**

## Partner Sought

#### Expected role of the partner

The German office furniture specialist is looking for manufacturers of fittings for furniture construction and frame and rack components. The requested companies ideally already supply the furniture industry or have experience in working with producing furniture manufacturers. No matter whether seating and lounge furniture or system furniture.

#### Type of partnership

#### Type and size of the partner

## Supplier agreement

- SME 50 - 249
- Other
- Big company
- SME <=10
- SME 11-49

## Dissemination

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### Technology keywords

- **02007008 - Iron and Steel, Steelworks**
- **02007010 - Metals and Alloys**

### Targeted countries

- **World**

### Market keywords

- **09004002 - Office furniture and other professional furnishings**
- **09007002 - Manufacture of construction materials, components and systems**
- **07004005 - Furnishing and Furniture**

### Sector groups involved

- **Construction**