

Leading construction chemicals manufacturer from Greece offers its products to commercial partners

Summary

Profile type	Company's country	POD reference
Business Offer	Greece	BOGR20231127002
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement	• World
Contact Person	Term of validity	Last update
Andrii KUTS	27 Nov 2023 26 Nov 2024	27 Nov 2023

General Information

Short summary

A major Greek manufacturer of specialised chemicals for the building sector is interested in setting up commercial co-operation with foreign importers – distributors.

Full description

This Greek company was established over 6 decades ago in 1959 and today is one of the leading construction chemicals manufacturers in several markets worldwide. It specializes in manufacturing industrial flooring products, as well as waterproofing and insulation products.

Its range of products covers a number of applications, including of liquid waterproofing (cold-applied polyurea, polyurethane - PU, hybrid) and cool roofing, as well as resinous flooring (polyaspartic polyurea, epoxy, polyurethane - PU). It can also provide specialized products for energy-saving and repairing solutions.

The company is certified by TÜV CERT with DIN EN ISO 9001:2015 for the application of a management system in line with the aforementioned standard for research and development activities, production, sales (including exports), distribution and technical support for its specialized construction materials.

In its efforts to continuously expands its presence to new and diverse markets, it is looking for foreign commercial

partners to import and distribute its products widely.

Advantages and innovations

It is constantly working towards understanding market needs and responding to the industry's ever-increasing demands for high-quality products. Thus, it carried out a inspection through a specialized external laboratory, for its high-performance water-based epoxy paint, resulting in its certification as resistant to frequent washing.

Specifically, after completion of the required measurements, the product has been classified as Class 1, which is the highest category according to the EN 13300 classification. In addition, the paint was further tested in terms of cleaning ability, achieving its characterization as washable and cleanable.

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

Secret know-how

Sustainable Development goals

• **Goal 12: Responsible Consumption and Production**

Partner Sought

Expected role of the partner

The client is interested in setting up commercial co-operation with foreign importers – distributors, preferably under an exclusive commercial agreement.

Type of partnership

Commercial agreement

Type and size of the partner

- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

- **002006001 - Building Materials, Components and Methods**

Targeted countries

- **World**

Market keywords

- **009007002 - Manufacture of building materials**

Sector groups involved

- **Construction**

Media

Images



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