

# Danish fire equipment distributor seeks suppliers of fire extinguishers

## Summary

|                             |  |                        |
|-----------------------------|--|------------------------|
| Profile type                | Company's country                        | POD reference          |
| <b>Business request</b>     | <b>Denmark</b>                           | <b>BRDK20231023024</b> |
| Profile status              | Type of partnership                      | Targeted countries     |
| <b>PUBLISHED</b>            | <b>Outsourcing agreement</b>             | <b>• World</b>         |
| Contact Person              | Term of validity                         | Last update            |
| <a href="#">Andrii KUTS</a> | <b>23 Oct 2023</b><br><b>22 Oct 2024</b> | <b>23 Oct 2023</b>     |

## General Information

### Short summary

A young Danish company is specialized in sale of firefighting equipment and tools for private users, business and for professional firefighters. To expand their sales, they are looking for a supplier of fire extinguishers in classic can form, and possibly also 2 and 6 liter models.

### Full description

The Danish company, established in 2021 in the Zealand region is specialised in the sale of firefighting equipment, clothing, and tools. They sell their products directly to private consumers, to businesses complying with legal fire obligations and to professional firefighters in Scandinavia. The team behind the company consists of highly experienced firefighting personnel, with knowledge of products and the market.

In order to expand their range of products and to strengthen their supply chain, they are looking for a supplier of classic fire extinguishers in 400 ml. can form, and possibly also 2 and 6 litre models. The fire extinguishers should be certified for extinguishing the following categories: A, B, E, F, person and preferably lithium (mobile phone and small computer). The propellant should be compressed air, just like hairspray or deodorant cans.

#### Advantages and innovations

- The company has an established clientele, giving a new market to potential suppliers.
- As industry professionals, the company can make fast decisions on products and product quality.
- They are looking for an initial order of ca. 1000 pieces, which can lead to higher volumes in the future.

#### Technical specification or expertise sought

Contents : Liquid. (Furex Casa foam)

Product : Biodegradable, &quot;green&quot; product, no harmful effect on other things, easy cleaning of affected surfaces.

Contents: 400 ml.

Order size: 1 Euro pallet approx. 1000 pcs.

Size of the extinguisher: H. 24 cm. W. 6.5 cm. aluminium bottle.

#### Stage of development

**Already on the market**

#### Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 3: Good Health and Well-being**
- **Goal 12: Responsible Consumption and Production**

#### IPR Status

**No IPR applied**

## Partner Sought

#### Expected role of the partner

Manufacturer or stock holder

#### Type of partnership

**Outsourcing agreement**

#### Type and size of the partner

- **Other**

## Dissemination



Technology keywords

- **02007006 - Fine Chemicals, Dyes and Inks**

Market keywords

- **08001014 - Lubricants and functional fluids**

Targeted countries

- **World**

Sector groups involved

- **Construction**

