

Partnership Opportunities in High-Volume Plastic Production and Toolmaking from Slovenia

Summary

Profile type	Company's country	POD reference
Business Offer	Slovenia	BOSI20230928004
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement Outsourcing agreement	• World
Contact Person	Term of validity	Last update
Andrii KUTS	28 Sep 2023 27 Sep 2024	28 Sep 2023

General Information

Short summary

Boasting 20 years of experience, our client offers advanced toolmaking, plastic injection moulding, and automation services from Slovenia. They excel in high-volume production catering to diverse industries and are eager to form subcontracting, manufacturing, or distribution partnerships to leverage collective capabilities and explore new market avenues.

Full description

Our client, with an illustrious 20-year journey, has emerged as a stalwart in the fields of toolmaking, plastic injection moulding, and automation. Hailing from Slovenia, they possess an advanced technological setup and a dedicated in-house tool shop, positioning them uniquely in the market to handle complex projects with precision and efficiency.

Having earned an enviable reputation, they serve a broad spectrum of industries including automotive, electronics, gardening, and construction. Their forte lies in high-volume plastic parts production, showcasing not only their adeptness in injection moulding but also their ability to meet the demands of various market segments.

The in-house tool shop is a significant asset, enabling the immediate repair of malfunctioning tools, thereby minimizing production downtimes. This is further bolstered by a robust digitalization system encompassing an ERP system, Navision, CCLEAP (industry 4.0, paperless documentation), and an effective project management system.

These resources are instrumental in streamlining processes and boosting overall efficiency, ensuring timely delivery and quality.

Their services encapsulate:

- Tool Shop: With a capability of producing 50 - 70 tools per year, barring the hardening of steel, with maximum tool size dimensions of 1100 x 1100mm.
- Plastic Injection Moulding: Featuring 18 injection moulding machines with clamping forces ranging from 50 T to 350T.
- Design and Development: All tools are meticulously designed and developed in-house.
- Automation and Robotics: Extensive automation, robotics, and assembly lines underline their modernized production setup.

The client's vision is oriented towards stable and healthy growth, leveraging modern methods and technologies to provide continual support, development, and quality products to their partners. They are committed to social and environmental responsibility, caring deeply for their employees, their families, and the broader community.

Now, they are actively seeking to establish subcontracting, manufacturing, or distribution partnerships to explore new horizons and mutual growth. Their aim is to create synergies that can foster innovation, enhance quality, and facilitate the entry into new markets, while upholding the principles of sustainability and responsible business practices.

Advantages and innovations

Boasting 20 years of industry experience, our client provides a reliability and expertise that's unparalleled in toolmaking and plastic injection moulding. Their in-house tool shop ensures immediate repair of tools, minimizing downtime, while the adoption of advanced digital systems like ERP, Navision, and CCLEAP enhances operational efficiency. Serving a wide array of industries from automotive to construction, they exhibit versatile capabilities and a broad market understanding. Offering comprehensive services from design to automation, they present a one-stop solution for potential partners. Their commitment to social and environmental responsibility aligns with global sustainability goals, making them a progressive choice for partnerships. With a strong inclination towards subcontracting, manufacturing, or distribution collaborations, they are keen on exploring new market avenues and fostering mutually beneficial relationships, all while ensuring consistent high-quality output through robust quality control systems.

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

- **Goal 8: Decent Work and Economic Growth**
- **Goal 17: Partnerships to achieve the Goal**

Partner Sought

Expected role of the partner

Our client is seeking partners interested in establishing a long-term collaborative relationship through subcontracting, manufacturing, or distribution agreements. The ideal partner would be keen on exploring new market avenues and be able to leverage the client's expertise in toolmaking, plastic injection moulding, and automation to mutual advantage.

In subcontracting or manufacturing partnerships, the partner would be expected to provide specifications or projects which the client can contribute to with their specialized services. For distribution partnerships, the partner would ideally have a well-established network and a thorough understanding of the market to effectively distribute the client's products.

Additionally, the partner should share a commitment towards social and environmental responsibility, aligning with the client's ethos of sustainable and responsible business practices. Through collaborative efforts, the aim is to foster innovation, enhance market reach, and achieve shared growth while upholding high standards of quality and responsibility in business operations.

Type of partnership

Commercial agreement

Outsourcing agreement

Type and size of the partner

• **SME 50 - 249**

• **Other**

• **SME 11-49**

• **Big company**

• **SME <=10**

Dissemination

Technology keywords

- **02007014 - Plastics, Polymers**
- **03004008 - Plastics and Rubber related to Chemical Technology**

Market keywords

- **08001006 - Processes for working with plastics**
- **08001001 - Plastic fabricators**
- **03004003 - Other electronics related equipment**
- **007004008 - Automobile parts**
- **03001009 - Other electronics related (including keyboards)**

Targeted countries

- World

Sector groups involved

Media

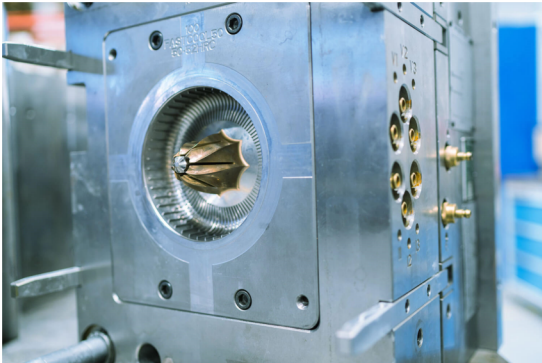
Images



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