

German manufacturer of a wide range of high-quality and sustainable tools for gardening and construction is looking for distributors worldwide

Summary

Profile type

Business Offer

Company's country

Germany

POD reference

BODE20230922013

Profile status

PUBLISHED

Type of partnership

Commercial agreement

Targeted countries

• **World**

Contact Person

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Term of validity

25 Sep 2023

24 Sep 2024

Last update

25 Sep 2023

General Information

Short summary

A German manufacturer of a wide range of gardening and construction tools, e.g. spades, rakes, shovels, hand tools, forks is looking for international distribution partners. Their products are of high-quality and are made to last generations. The company which has almost 125 years of experience combines in its production a mix of traditional manufacturing & automation and can offer affordable alternatives to different client segments, as they produce more sustainable and environmentally friendly.

Full description

A German company which was founded as a spades and shovels factory has been active in offering a wide range of tools for gardening and construction for more than 120 years.

Their product range comprises garden and construction tools like: spades, shovels, rakes, hand tools, forks, etc. Their tools are made to last generations.

They are convinced that the quality of their own brand and the signation of origin Made in Germany is a good starting point to complement the product range of potential partners and helps others to gain an even wider reach among their customers.

The products containing wood have an FSC (Forest Stewardship Council) certificate.

The company is interested in finding distribution partners worldwide - except in the USA, Canada and Mexico.

Advantages and innovations

As the only industrial spade manufacturer in Germany, their production is particularly sustainable, they focus on high functionality and durability.

The SME combines in its production a mix of traditional manufacturing and automation, in this way they can offer affordable alternatives to different customers sectors that, unlike their competitors, are produced by themselves in a much more sustainable, environmentally friendly and efficient way in terms of energy and material consumption.

All this with absolutely high quality standards.

All their products are made of steel and wood, no plastic or fibreglass is used in their products, which makes them particularly sustainable.

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

Sustainable Development goals

• **Goal 12: Responsible Consumption and Production**

Partner Sought

Expected role of the partner

The German company is looking for international partners with many years of experience in the distribution of high quality garden and construction tools.

The company is interested in finding distribution partners worldwide - except in USA, Canada and Mexico.

The partners sought should share the same values as they do for high quality products.

Type of partnership

Type and size of the partner

Commercial agreement

- **SME 50 - 249**
- **SME <=10**
- **SME 11-49**
- **Big company**

Dissemination

Technology keywords

Market keywords

- **08005 - Other Industrial Products (not elsewhere classified)**
- **07004006 - Garden and horticultural products**
- **07006 - Other Consumer Related (not elsewhere classified)**
- **009007006 - Other construction and building products related**

Targeted countries

Sector groups involved

- **World**

- **Agri-Food**